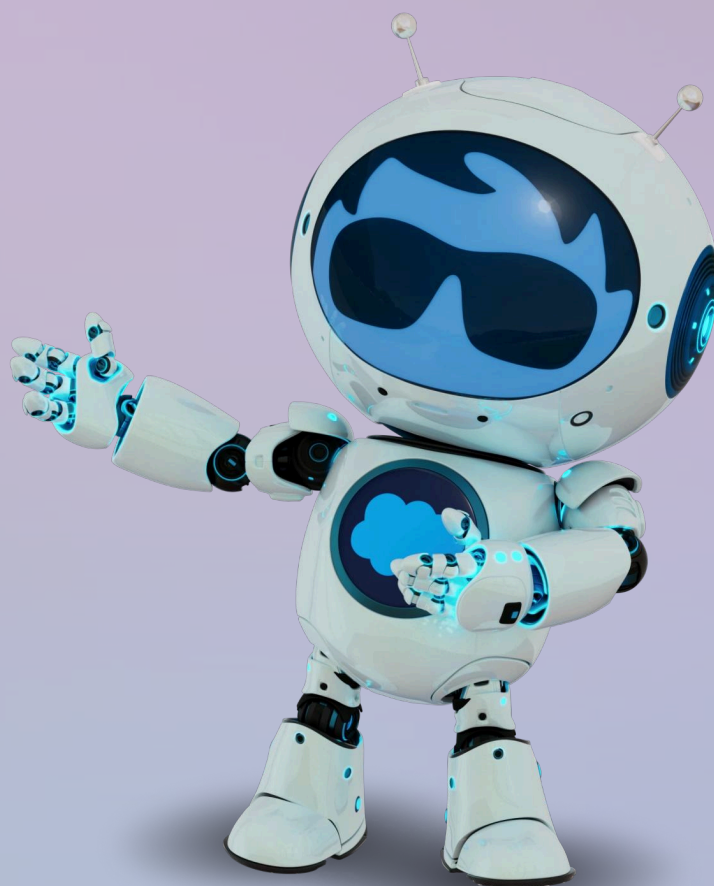# Agentforce
AI AND DATA BUSINESS STRATEGY WORKSHEET

This worksheet is designed to guide you through the initial phase of the Accelerator Program, ensuring a comprehensive understanding of your business needs and strategic vision for AI and data integration.

Each section contains targeted questions to help you assess your current state, identify opportunities, and align your AI and data initiatives with your overall business goals.

» Business Goals and Strategic Vision

» Current State Assessment

» Data Quality and Governance

» AI Readiness and Capabilities

» Strategic Alignment and Prioritization

» Risk Management and Mitigation

» Stakeholder Engagement and Communication

With Decision Foundry, we will use this worksheet during your Strategy Consultation phase to facilitate discussions with your leadership team and stakeholders, and to document key insights and decisions that will shape your implementation roadmap.

BUSINESS GOALS AND STRATEGIC VISION

1. What are your overarching business goals for the next 1-3 years?

2. What strategic vision do you have for integrating AI and data into your operations?

3. What are the key success metrics you will use to measure the impact of AI and data initiatives?

CURRENT STATE ASSESSMENT

1. What are your current data sources and systems?

2. What are the main challenges you face with your current data management and AI capabilities?

3. What existing workflows and processes could benefit from automation?

DATA QUALITY AND GOVERNANCE

1. How do you currently ensure data quality and consistency?

2. What data governance policies are in place?

3. What improvements are needed in your data governance framework?

AI READINESS AND CAPABILITIES

1. What AI tools and technologies are currently in use?

2. What is the level of AI expertise within your organization?

3. What are the key areas where AI can drive the most value?

STRATEGIC ALIGNMENT AND PRIORITIZATION

1. Which business units or departments will be most impacted by AI and data initiatives?

2. What are the top priorities for AI and data projects in the short term (next 6-12 months)?

3. What long-term projects (1-3 years) should be planned to sustain AI and data integration?

RISK MANAGEMENT AND MITIGATION

1. What potential risks do you foresee with AI and data integration?

2. What mitigation strategies can be implemented to address these risks?

3. How will you monitor and manage these risks over time?

STAKEHOLDER ENGAGEMENT AND COMMUNICATION

1. Who are the key stakeholders involved in AI and data initiatives?

2. How will you communicate progress and outcomes to stakeholders?

3. What feedback mechanisms will be in place to ensure continuous improvement?

TOOLKIT

Access additional resource materials with these quick links for your Agentforce journey.

- Agentforce Accelerator
- Explore Agent Use Case Library
- Bullet-proof Business Case
- Agentforce ROI Calculator
- Explore Agentforce Programs
- Compare Service Implementation Partners

KICK-START THE AGENTFORCE ACCELERATOR PROGRAM

Please contact us at Decision Foundry to get started with the Agentforce Accelerator with a no-cost business advisory session.

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Learn more about Decision Foundry on our website:
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